



There are many types of interview questions that you should be aware of before you interview.

## Standard Interview Questions

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1. Tell me about yourself.
2. Why did you choose this major/career?
3. What are your career goals?
4. What are your greatest strengths and weaknesses?
5. Why do you want to work for this organization?
6. What do you know about our organization?
7. Why should I hire you?
8. Do you have any questions for me?

## Behavioral Interview Questions

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1. Describe a situation in which you were able to use persuasion to successfully convince someone to see things your way.
2. Describe a time when you were faced with a stressful situation that demonstrated your coping skills.
3. Give me a specific example of a time when you used good judgment and logic in solving a problem.
4. Give me an example of a time when you set a goal and were able to meet or achieve it.
5. Tell me about a time when you had to use your presentation skills to influence someone's opinion.
6. Give me a specific example of a time when you had to conform to a policy with which you did not agree.
7. Please discuss an important written document you were required to complete.
8. Tell me about a time when you had to go above and beyond the call of duty in order to get a job done.
9. Tell me about a time when you had too many things to do and you were required to prioritize your tasks.
10. Give me an example of a time when you had to make a split second decision.
11. What is your typical way of dealing with conflict? Give me an example.
12. Tell me about a time you were able to successfully deal with another person even when that individual may not have personally liked you (or vice versa).
13. Tell me about a difficult decision you've made in the last year.
14. Give me an example of a time when something you tried to accomplish and failed.
15. Give me an example of when you showed initiative and took the lead.
16. Tell me about a recent situation in which you had to deal with a very upset customer or co-worker.
17. Give me an example of a time when you motivated others.
18. Tell me about a time when you delegated a project effectively.
19. Give me an example of a time when you used your fact-finding skills to solve a problem.
20. Tell me about a time when you missed an obvious solution to a problem.
21. Describe a time when you anticipated potential problems and developed preventive measures.
22. Tell me about a time when you were forced to make an unpopular decision.
23. Please tell me about a time you had to fire a friend.
24. Describe a time when you set your sights too high (or too low).



## Illegal Interview Questions

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1. Are you married?
2. Do you have any kids?
3. Have you ever been arrested? (Note: An employer can ask if you were convicted of a crime)
4. What religious holidays do you practice?
5. What country are you from?

## Top 40 Internship Questions

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### The Essential 5:

1. Tell me about yourself.
2. What are your strengths and weaknesses?
3. Give me an example or a situation in which...
  - (a) you were in a situation in which you faced a conflict or difficulty at work or in school;
  - (b) you were in a situation in which you may have had difficulty with a supervisor, co-worker, or peer;
  - (c) you were in a leadership opportunity or had a project you were most proud of.
4. Can we go over your resume?
5. What are your career goals and where do you see yourself in the next 5 years?

### You Academic or Professional Interest:

1. Why did you choose your major or area of work?
2. What activities are you involved in outside of school/work?
3. What were your favorite/least favorite classes? Why?
4. What did you enjoy most about your last job?
5. How would your professor or past supervisors describe you?
6. Describe your research experience.
7. What has had the most impact on your academic or professional interests?
8. Did you ever quit a job or a project? Why?
9. Did you work while in school?
10. What was the most challenging part of your education/work

### Internship Related:

1. Why are you interested in this Internship?
2. What do you know about our organization?
3. What is our mission statement?
4. Why do you think you are qualified for this position?
5. What do you know about the issues faced by our organization/constituents/members?
6. Do you have any ideas on how to solve or address some of the issues our organization may face?
7. What type of work environment do you prefer?
8. What makes you unique from other candidates?
9. What type of job-related skills have you developed that may help you in this internship?
10. How would you assess your writing and communication skills?
11. How would you assess your computer/tech skills?
12. What do you want to learn from this internship?
13. What qualities do you think will make one successful in this internship?



14. Have you had previous internship experience? Why or why not?
15. Do you know anyone at our organization?

**Behavioral:**

1. Give me an example of a time in which you worked under a deadline.
2. Give me an example of when you worked with a team.
3. Give me an example of a time you worked on multiple assignments during one time.
4. Provide an example of a time in which you solved a problem for an employer, peer, or customer.
5. Describe a situation where you taught a concept to a peer, co-worker, or other person.
6. Describe a time where you disagreed with a supervisor.
7. Give me an example of a time you gave a presentation.
8. Describe a situation in which someone critiqued your work.
9. Give me a time where you worked under minimal supervision.
10. Give an example of a creative piece of work.