

SCHOOL OF BUSINESS ADMINISTRATION

Bachelor of Business Administration

Academic Degree Plan 2023-2024

Name:	ID#	Advisor:
--------------	------------	-----------------

Disclaimer: This Document is unofficial until audited by a School of Business Academic Counselor

Minor/2nd Major or Degree:

	COURSE TITLE	UM	TRF	GRADE	HRS	COURSE TITLE	UM	TRF	GRADE	HRS
FRESHMAN	Intro to College Writing or First-Year Writing I	WRIT 100 or WRIT 101			3	First-Year Writing II or Freshman Seminar	WRIT 102 or LIBA 102			3
	Humanities				3	Humanities or Fine Arts				3
	Business Mathematics**	MATH 167			3	Calculus I or Business Calculus I or Calculus of Decision Making I	MATH 261/267/271 <i>(C minimum required)</i>			3
	General Elective				3	Fine Arts--AH, MUS, THEA, DANC, or LIBA 130				3
	Science Lecture-- ASTR, BISC, CHEM, GEOL, PHYS, or LIBA*				3	Science Lecture-- ASTR, BISC, CHEM, GEOL, PHYS, or LIBA*				3
	Science Lab-- ASTR, BISC, CHEM, GEOL, PHYS, or LIBA*				1	Science Lab-- ASTR, BISC, CHEM, GEOL, PHYS, or LIBA*				1
SOPHOMORE	Accounting I	ACCY 201			3	Accounting II	ACCY 202			3
	Principles of Microeconomics	ECON 202 <i>(C minimum required)</i>			3	Principles of Macroeconomics	ECON 203 <i>(C minimum required)</i>			3
	Legal Environment of Business	BUS 250			3	Business Communication	BUS 271			3
	Economic Statistics I	BUS 230 or ECON 230 <i>(C minimum required)</i>			3	General Elective				3
	General Elective				3	100-Level Marketing Course				3

GPA on 36 hours to declare specialty major:

Prerequisites:

Writ 102 or Liba 102--Completion of Writ 100 or Writ 101

Math 167-- Math ACT 19 or higher or Math SAT 450 or higher; ALEKS 38

Accy 202--Completion of Accy 201

Econ 203--C minimum in Econ 202 (must make C or better in Econ 203)

Bus/Econ 230--C minimum in Math 261/267/271 (must make C or better in BUS/ECON 230)

** Only LIBA 150 and LIBA 151 approved*

Bus 271--Completion of Writ 100/101 and Writ/Liba 102

100-Level Marketing -- Choose from MKTG 101, 102, 103, or 104

***Math 167 strongly preferred, but may substitute Math 121, 125, or 268*

Marketing & Communication Strategy

Name:	ID#	Advisor:	
-------	-----	----------	--

	COURSE TITLE	UM	TRF	GRADE	HRS	COURSE TITLE	UM	TRF	GRADE	HRS
JUNIOR	Marketing Principles	MKTG 351 <i>(C minimum required)</i>			3	Economic Statistics II	BUS 302 or ECON 302			3
	Business Finance I	FIN 331			3	Intro to Operations & Supply Chain Mgmt	MKTG 372			3
	Principles of Management	MGMT 371 <i>(C minimum required)</i>			3	Information Technology	MIS 309			3
	Negotiations	BUS 322			3	Advertising and Promotion	MKTG 353 <i>(C minimum required)</i>			3
	General Elective				3	Consumer and Market Behavior	MKTG 367			3
SENIOR	Developing Products Customers Want or Marketing & Sales Cosultancy	MKTG 357 OR 495			3	Social & Digital Media Strategy or Social & Digital Media Metrics	MKTG 370 or 371			3
	Marketing Policy and Strategy	MKTG 451			3	Integrated Media Planning Essentials	MKTG 465			3
	Marketing Elective				3	General Elective				3
	300+ Business or 300+ Nonbusiness Elective				3	Management of Strategic Planning	MGMT 493			3
	300+ Business Elective				3	300+ Business Elective				3

Prerequisites:

MKTG 351, MGMT 371, MIS 309--Completion of 54 Hours
MKTG 372--completion of BUS/ECON 230
BUS/ECON 302--C minimum in BUS/ECON 230
BUS 322-- Completion of 54 earned hours
FIN 331--C minimum in Econ 202, 203, and BUS/ECON 230; and completion of ACCY 201 and 202

MKTG 353, 357, 367, 370, 371, 451, 465 495-- C minimum in MKTG 351
MGMT 493--C minimum in MGMT 371; completion of FIN 331, MKTG 351, MKTG 372

Marketing Elective: Choose any 300-level or above MKTG Course

MKTG 356, 357, 358, 360, 361, 368, 370, 371, 381, 452, 458, 465--C minimum in MKTG 351
MKTG 354-- Completion of 54 earned hours
MKTG 462, MKTG 475, MKTG 477--C minimum in MKTG 351 OR MKTG 372

MKTG 488, 496--Completion of MKTG 351 and ECON/BUS 302
MKTG 525--C minimum in MKTG 351; Completion of BUS/ECON 230 & BUS/ECON 302, and M

General Elective --100 level or above 3 hour graded courses (some exclusions apply)

300+ Non-business elective--all 300 level or above 3 hour graded courses, excludes ACCY, BUS, ECON, ENT, FIN, GB, MGMT, MIS, and MKTG

300+ Business elective--all 300 level or above 3 hour graded ACCY, BUS, ECON, ENT, FIN, MGMT, MIS, or MKTG courses,
excludes coursework required for specific major, all GB courses, and ACCY 300

Minimum 2.0 GPA requirements in each of these areas:

- | | | |
|-------------------|---------------------------------|---|
| 1. Cumulative GPA | 3. GPA in Major Courses | 5. GPA in All Courses Applied to Degree |
| 2. Resident GPA | 4. GPA in Bus/Econ/Accy Courses | |