

SCHOOL OF BUSINESS ADMINISTRATION

Bachelor of Business Administration

Academic Degree Plan 2022-2023

Name:	ID#	Advisor:
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Minor/2nd Major or Degree:

	COURSE TITLE	UM	TRF	GRADE	HRS	COURSE TITLE	UM	TRF	GRADE	HRS
FRESHMAN	Intro to College Writing or First-Year Writing I	WRIT 100 or WRIT 101			3	First-Year Writing II or Freshman Seminar	WRIT 102 or LIBA 102			3
	Humanities				3	Humanities or Fine Arts				3
	Business Mathematics**	MATH 167			3	Calculus I or Business Calculus I or Calculus of Decision Making I	MATH 261/267/271 <i>(C minimum required)</i>			3
	General Elective				3	Fine Arts--AH, MUS, THEA, DANC, or LIBA 130				3
	Science Lecture-- ASTR, BISC, CHEM, GEOL, PHYS, or LIBA*				3	Science Lecture-- ASTR, BISC, CHEM, GEOL, PHYS, or LIBA*				3
	Science Lab-- ASTR, BISC, CHEM, GEOL, PHYS, or LIBA*				1	Science Lab-- ASTR, BISC, CHEM, GEOL, PHYS, or LIBA*				1
SOPHOMORE	Accounting I	ACCY 201			3	Accounting II	ACCY 202			3
	Principles of Microeconomics	ECON 202 <i>(C min required)</i>			3	Principles of Macroeconomics	ECON 203 <i>(C min required)</i>			3
	Legal Environment of Business	BUS 250			3	Business Communication	BUS 271			3
	Economic Statistics I	BUS 230 or ECON 230 <i>(C minimum required)</i>			3	General Elective				3
	General Elective				3	General Elective				3

GPA on 36 hours to declare specialty major:

Prerequisites:

Writ 102 or Liba 102--Completion of Writ 100 or Writ 101
 Math 167-- Math ACT 19 or higher or Math SAT 450 or higher; ALEKS 38
 Accy 202--Completion of Accy 201
 Econ 203--C minimum in Econ 202 **(must make C or better in Econ 203)**

Bus/Econ 230--C minimum in Math 261/267/271
 Bus 271--Completion of Writ 100/101 and Writ/Liba 102
 * Only LIBA 150 and LIBA 151 approved
 **Math 167 strongly preferred, but may substitute Math 121, 125, or 268

Marketing Major

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	COURSE TITLE	UM	TRF	GRADE	HRS	COURSE TITLE	UM	TRF	GRADE	HRS
JUNIOR	Marketing Principles	MKTG 351 <i>(C min)</i>			3	Economic Statistics II	BUS 302 or ECON 302			3
	Business Finance I	FIN 331			3	Intro to Operations & Supply Chain Mgmt	MKTG 372			3
	Principles of Management	MGMT 371 <i>(C min)</i>			3	Consumer and Market Behavior	MKTG 367			3
	Management Information Systems	MIS 309			3	Professional Selling and Relationship Marketing	MKTG 354			3
	General Elective				3	Major Field Elective* or Emphasis Course**				3
SENIOR	Major Field Elective* or Emphasis Course**				3	Marketing Policy and Strategy	MKTG 451			3
	Major Field Elective* or Emphasis Course**				3	Major Field Elective* or Emphasis Course**				3
	Marketing Research	MKTG 525			3	General Elective				3
	300+ Business or 300+ Nonbusiness Elective				3	Management of Strategic Planning	MGMT 493			3
	300+ Business Elective				3	300+ Business Elective				3

Prerequisites:

MKTG 351, MGMT 371, MIS 309--Completion of 54 Hours; specialized bus. Major
 FIN 331--C minimum in Econ 202, 203, and BUS/ECON 230;
 and completion of ACCY 201 and 202; specialized bus. Major
 MKTG 372--completion of BUS/ECON 230
 BUS/ECON 302--C minimum in BUS/ECON 230

MGMT 493--C minimum in MGMT 371; completion of FIN 331, MKTG 351, MKTG 372
 MKTG 367, MKTG 451, MKTG 452--C minimum in MKTG 351
 MKTG 525--C minimum in MKTG 351; Completion of BUS/ECON 230 &
 BUS/ECON 302, and MIS 309

***Major Field Elective--Choose from any 300-level or above MKTG course**

MKTG 353, 356, 357, 358, 360, 361, 368, 370, 371, 381, 458, 465, 495--C minimum in MKTG 351
 MKTG 354-- 54 hours earned
 MKTG 462, MKTG 475, MKTG 477--C minimum in MKTG 351 OR MKTG 372
 MKTG 395--Honors student w/ Department Chair Approval

MKTG 488, 496--Completion of MKTG 351 and ECON/BUS 302

****Emphasis areas available: Digital Marketing, Global Supply Chain Management, Sales and Marketing Analytics. See additional handout for required courses.**

General Elective --100 level or above 3 hour graded courses (some exclusions apply)

300+ Non-business elective--all 300 level or above 3 hour graded courses, excludes ACCY, BUS, ECON, ENT, FIN, GB, MGMT, MIS, MKTG, and EDHE 303

300+ Business elective--all 300 level or above 3 hour graded ACCY, BUS, ECON, ENT, FIN, MGMT, MIS, or MKTG courses,
 excludes coursework required for specific major, all GB courses, and ACCY 300

Minimum 2.0 GPA requirements in each of these areas:

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|-------------------|---------------------------------|---|
| 1. Cumulative GPA | 3. GPA in Major Courses | 5. GPA in All Courses Applied to Degree |
| 2. Resident GPA | 4. GPA in Bus/Econ/Accy Courses | |